

EXHIBIT "B"
REFERRAL FEES

Type of Product	Amount of Referral Fee¹	Payment Date
Home site Company-Owned	5% of the total purchase price being paid by the buyer for purchases contracted on or before December 31, 2008; thereafter, 3% of total purchase price	Closing of sale of Home site
Home site Resale	3% of total purchase price	Closing of sale of Home site
Model Home	3% of the total purchase price being paid by the buyer less \$50.00 per square foot of air conditioned space within the Model Home	Closing of sale of Model Home
Other (Spec) Home	3% of the total purchase price paid by the Buyer	Closing of sale of Other Home
Condominiums Company-Owned ²	3% of the total purchase price being paid by the Buyer	One-half (1/2) of referral fee (i) upon execution of sales Contract, (ii) buyer's delivery of earnest money deposit and (iii) the condominium developer has closed a construction loan for the condominium project; One-half (1/2) of referral fee at closing of sale of condominium
Condominiums Resale	3% of the total purchase price being paid by the Buyer	Closing of sale of Condominium
Resale of any Home	3% of the total purchase price paid by the Buyer	Closing of sale of Resale
Custom Home	Refer to Exhibit "C"	Refer to Exhibit "C"

Home site is an unimproved Lot.

Model Home is a Home constructed by a Builder on a Lot owned by such Builder which Home is constructed and furnished for the purposes of marketing such Builder product.

Custom Home is a Home constructed by a Builder for a Buyer on a Lot which Lot is owned by the Buyer.

Other (Spec) Home is a Home constructed by a Builder on a Lot which Home is not a Model Home or Custom Home.

Resale Home is a Home owned by an individual other than a Builder.

1. In determining the "total purchase price being paid by the buyer" for a Project in which incentives are offered to the buyer or club initiation or membership fee is included in the purchase price, the "total purchase price" shall exclude such incentives and fees for purposes of calculating the referral fee.
2. Any portion of the referral fee earned on the sale of company-owned condominiums and paid to Broker prior to closing shall be recoverable from the Broker by the Company in the event Buyer does not close on the sale. Broker shall be responsible for all costs incurred by the Company in recovering any amounts due the Company from Broker.

3. Referral fees as listed above are applicable to those properties of participating Developers and Builders (a list to be provided at time of registration.) Other listings advertised by Atlantic Grande Realty shall carry a standard 30% referral fee based on the gross income of the sales side of the transaction actually received at closing and shall be payable within 3 days of receipt of commission by Atlantic Grande Realty.

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Client Referral Agreement, Exhibit "B"